#### SOCIAL MEDIA CONTENT MARKETING WHAT'S IN IT FOR YOU?



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### **IMPORTANCE OF SMM**

### You're driving on 3 wheels It doesn't have to drag

If you don't have a social media marketing strategy in place in 2024, you're running your business on 3 wheels.

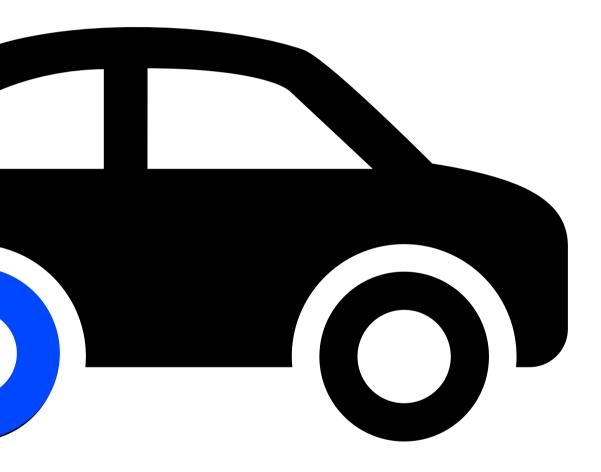
Social media marketing is the most affordable and effective way of reaching your audience. Most people spend around 1/4 of their free time on social media.

Reaching your audience on a consistent basis is invaluable for sustainability and growth. We're not here to offer you a quick fix, we're here to support you on your journey as a business.



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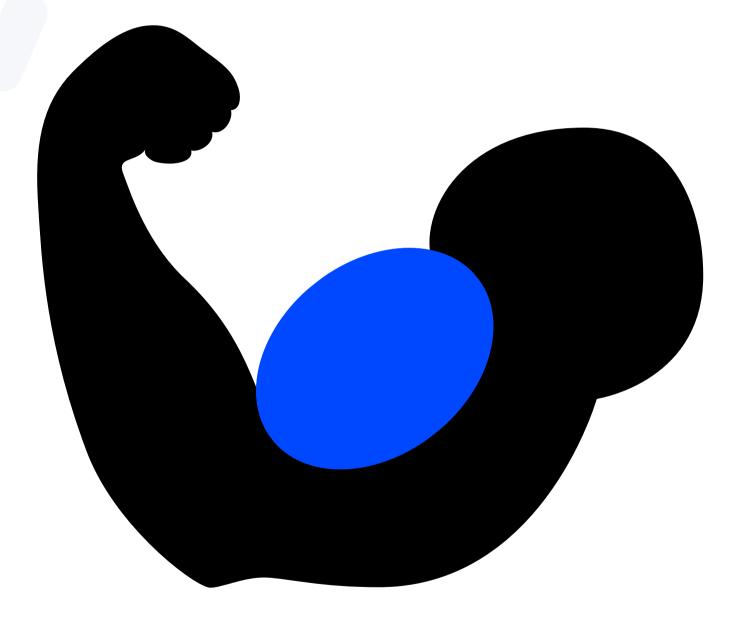
### **IMPORTANCE OF SMM**

### **Support your Growth** Everyone needs a little help

Why do people hire personal trainers? It's simple: results. We provide consistency and accountability to help push your business in the right direction.

We remove the pressure of "DIY" and implement structure to make social media marketing efficient; saving both time and resources.

We work with you to grow your business in the right way. Amplify your brand's mission and values through specially curated content for your audience.





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### **RETURN ON INVESTMENT**

7

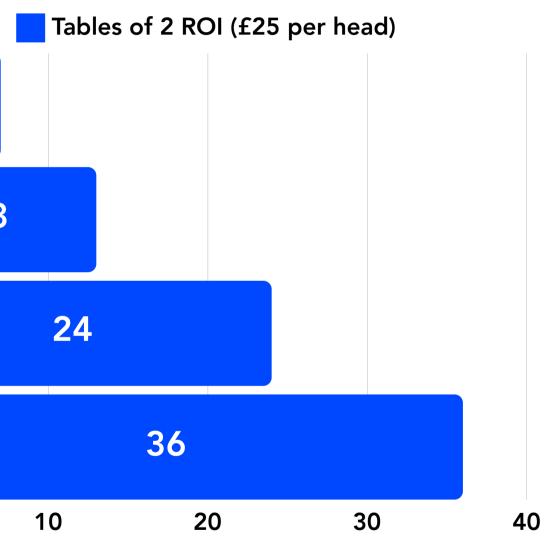
Starter

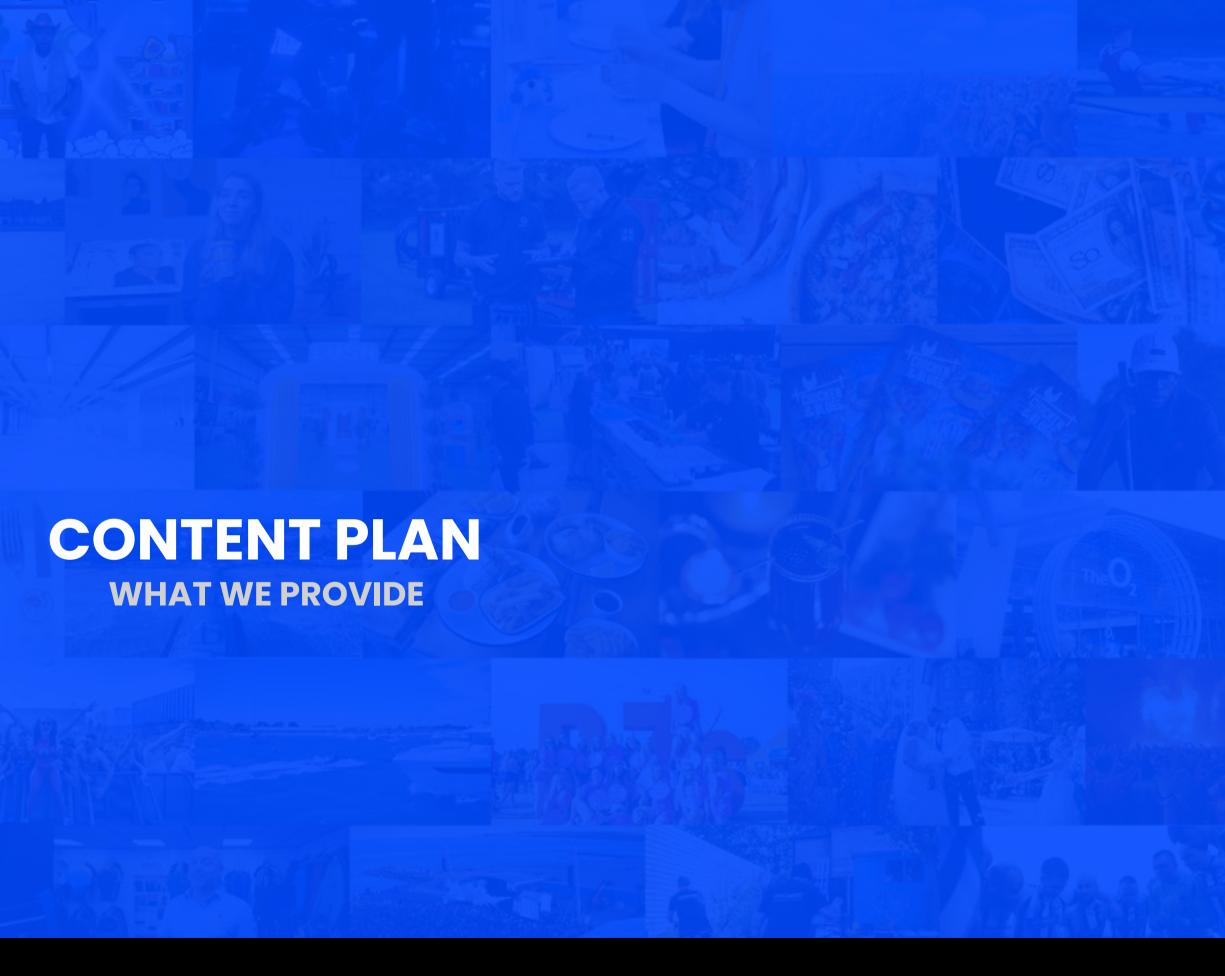
### When you win, we win That's why were transparent.

A little investment goes a long way. On average, the spend per head for restaurants in England is <b>£25.14 per person</b> (Statista).	Standard	13
Assuming a minimum table size of 2, on our Growth plan, you would only need to seat <b>24 tables</b> a month to receive a return on your investment. That's less than <b>1 table a day</b> .	Growth	
Social media marketing is crucial to growing your recurring customer base and building your brand presence within your existing audience.	Professional	
Use our online calculator to work out your ROI https://www.bhscenes.co.uk/roi-calculator	C	)



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#### **SOCIAL MEDIA MARKETING**

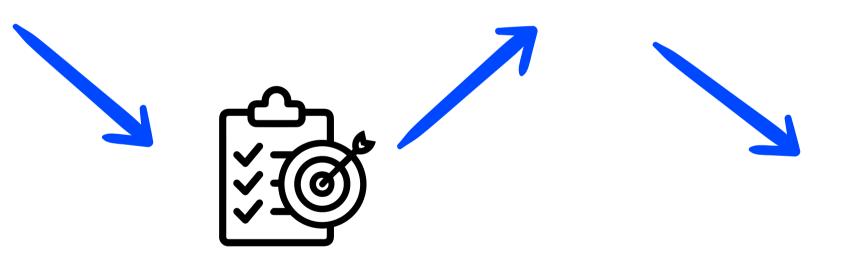
### THE JOURNEY



We start with an introductory meeting to understand your business, it's objectives and it's current position within the market.



On the day of the shoot we'll be geared up and ready to create. Duration varies from 2-8hrs depending on your package.

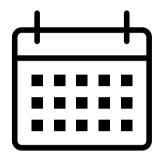


Once we build out your profile, we will begin content planning for the upcoming month. There will be an opportunity to review this before Then it's back to the editing suite where we will be hard at work preparing your content for review by the deadline.

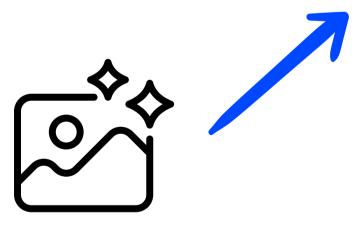


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#### **2024 CONTENT PACKAGES**



Once approved, the content is delivered ready to distribute. So all that's left now is to revert to the calendar and schedule in your posts!

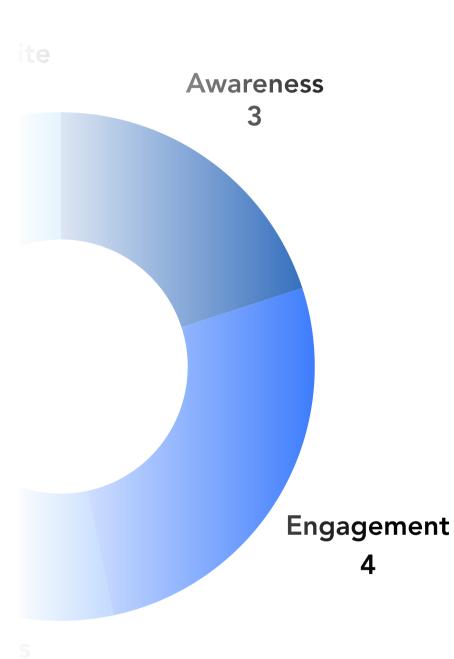


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#### CAMPAIGN GOALS 🔗

### **Content with Strategy** Set your goals

When we design your content, we keep your goals at the forefront- ensuring the effective communication of your product/services. Align your content with your business objectives to support growth.



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<b>MANN</b>	<b>Audience</b> Increase total followers
	<b>Engagement</b> Increase likes/comments
	<b>Awareness</b> Increase brand awareness
£	<b>Sales</b> Increase customers & leads
	<b>Website</b> Increase website traffic

#### [COMPANY NAME]

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### CONTENT CALENDAR

### **Content Calendar** A schedule you can stick to

Unlike other companies, we don't manage your social media platforms. We give you the formula; and if you want to change it, you can. The power is in your hands.

Thursday	F
28	29
5 Cocktail Shake	6 Н
12	13
19	20
26	27
	3

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#### [MONTH] 2024

riday	Saturday	Sunday
	30	1
low To	7 Student Discount	8
	14	15
	21	22
	28	29
	4	5

SCHEDULE (

~	

Cocktail Shake	How To	Student Discount
Thursday 7th @6PM	Friday 8th @ 9PM	Saturday 9th @10AM
Video	Video	Video
15s process of a Martini being made in a classy style.	Static cocktail pouring with listed ingredients on screen.	Candid shot of young group enjoying food in the restaurant.
Shaken not stirred	For that friday night cocktail special	You've earned it! Have 10% on use
#jamesbond #martini	#recipe #ciroc	#studentdiscount #fries



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### **Advanced Scheduling** Plan your posts

We take the guesswork out of when to post your content. Using audience analytics and content analysis, we'll help you decide when and where to post your content.

Included in Standard, Professional & Enterprise packages\*





### PERSONA PROFILE (

## **Audience Analysis**

#### Know your customer

Going that extra mile helps you connect you and your media to your clients. We'll go the extra distance to make sure that our content is reaching the right people.

Included in Professional & Enterprise packages\*





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### PLATFORM & TARGETING

#### istagram & Facebook

# **Multi-Platform Targeting**

#### Reach your audience

Not all social media is built the same. Ensure you're active on the platforms that are most effective for your business. Create content specifically for those platforms.

Included in our Enterprise package\*

Long-form entertainment 18-49 years Professional curated content 30-55 years User-generated & promotion 25-64 years Lifestyle visual content Stories (polls, links, Q&A) 18-34 years Viral and short-form trends Carousels (multiple photos) 16-24 years Conversations & sharing Reels - (vertical videos) 18-49 years

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# We're here to support you Every step of the way

Discovery Phase	Pre-Production	Production	Post-Production	Distribution
Identifying Goals	Storyboarding	Cinematography	Editing & Sound	Online Storage
Brand Messaging	Location & Logistics	Camera Setup	Motion Graphics	File Versions
Market Positioning	Strategic Development	Lighting & Sound	Colour Grading	File Preservation



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#### **SOCIAL MEDIA MARKETING**

#### CLIENTS





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#### **2024 CONTENT PACKAGES**

#### We've been busy!

With over 7 years of experience and a portfolio to back it. We've been hard at work crafting content for local & international clients from all industries. We put you and your business first.



"Dedicated to the craft. The quality of the work produced has led to the growth of my brand and I can't thank them enough." - Preacher

"The consistent phenomenal work is second to none! They're happy and always willing to give advice throughout the whole process." - Katie

"Professional demeanour. fast outcome. very responsive and accommodating. Highly recommend for high-quality film." - Kayleigh

#### **SOCIAL MEDIA MARKETING**

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### **PRICING PLANS**

#### GET UP TO 50% OFF YOUR FIRST MONTH WITH US! - OFFER VALID UNTIL 31st MAY 2024

#### Choose your package for your business **Professiona** \*Each video credit is up to 15s & can be combined for a longer video. Up to 5hrs 10 Photo Posts Standard **Starter** Up to 2hrs Up to 3hrs **5 Video Credits** 6 Photo Posts Hashtag Optin 4 Photo Posts 3 Video Credits\* 2 Video Credits\* Advanced Sch Content Calendar **Content Calendar** Audience Anal **Curated Captions Curated Captions** $\mathbf{X}$ $\mathbf{x}$ Multi-Platform £240 off your first month! £240 off your first month! £360 off your firs **Code: NEWSTARTER Code: NEWSTANDARD Code: NEW** £1110 /r £690/month **£480** /month £575 ex. VAT £925 ex. \ £400 ex. VAT

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#### **2024 CONTENT PACKAGES**

ıl	<b>Enterprise</b> Up to 8hrs	
5	18 Photo Posts	
ts*	8 Video Credits*	
misation	Hashtag Optimisation	
neduling	Advanced Scheduling	
ılysis	Audience Analysis	
n Targeting	Multi-Platform Targeting	
rst month! /PRO	£790 off your first month! Code: NEWENT	
month /AT	<b>£1740 /month</b> £1450 ex. VAT	

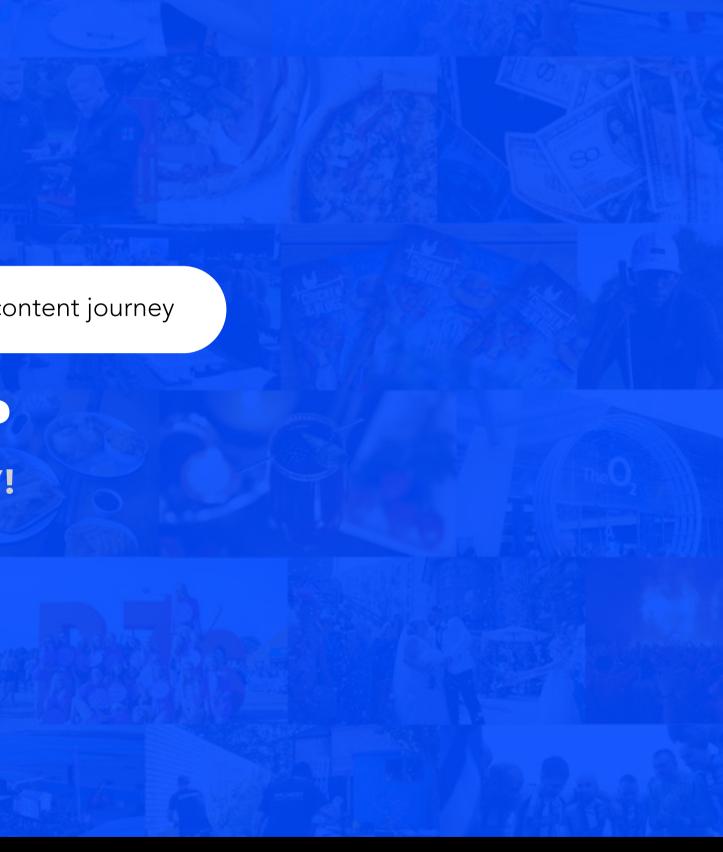
Visit <u>www.bhscenes.co.uk/smcp</u> to kickstart start your content journey

#### **ANY QUESTIONS?** BOOK A CALL WITH US TODAY!

www.bhscenes.co.uk/book-call



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#### **2024 CONTENT PACKAGE**